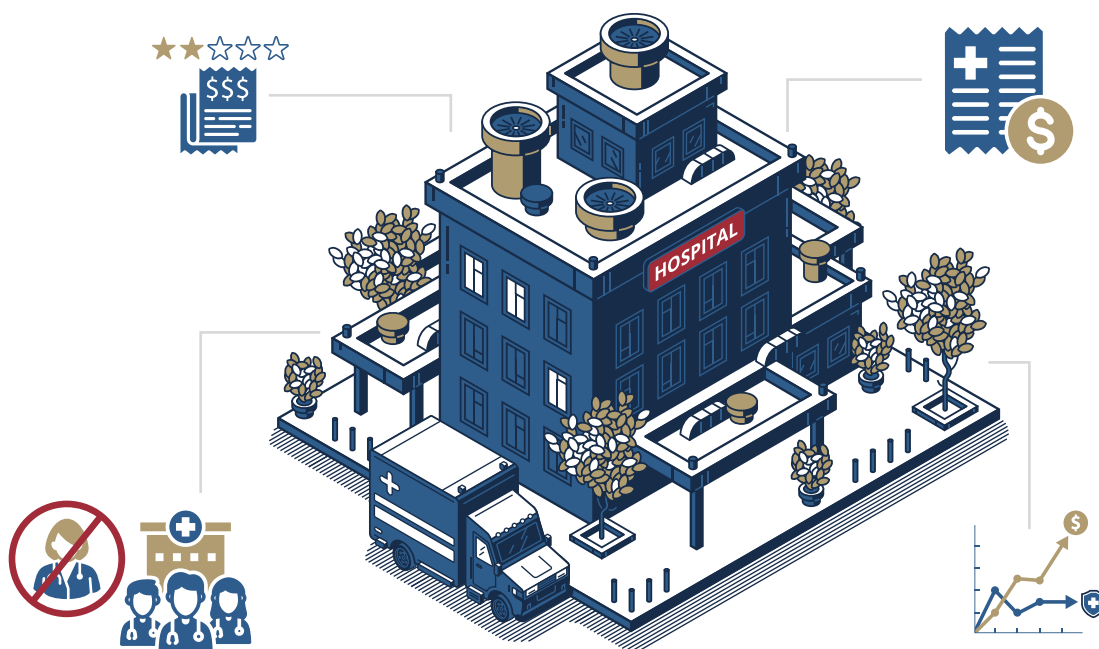


Stop Anti-Competitive Contracts in Healthcare

Anti-competitive contracts are used in healthcare by leveraging market dominance to limit competition, leading to higher prices and reduced patient choice.

Hospitals, health systems, and insurers use anticompetitive contracting terms to increase their bottom lines, driving up the cost of care. Anticompetitive contracting unnecessarily limits everything from doctors starting independent practices to insurers directing patients to more affordable options and hospitals from negotiating with insurers.



THE SOLUTION

States should ban or limit the use of anticompetitive contract terms and practices used by payers, providers, and other market participants.

WHY IT MATTERS

Patients deserve affordable healthcare, better health outcomes, and improved access to care.

Banning anti-competitive terms:



Makes consolidation less lucrative. Gives large insurers and hospitals the ability to use their size to earn more money through value-based care arrangements, to better coordinate care among co-owned providers across the continuum of care.



Shifts the focus to patient outcomes and quality rather than simply driving more favorable reimbursements.



Increases patient options.



Ensures that doctor-patient relationships can continue uninterrupted by non-compete provisions enforced against doctors.

THE BOTTOM LINE:

States should prohibit burdensome contract restrictions that reduce the availability of physicians and other in-demand healthcare workers. And health systems and other providers should negotiate reimbursement contracts with insurers on a level playing field that puts patients first, not their bottom lines.